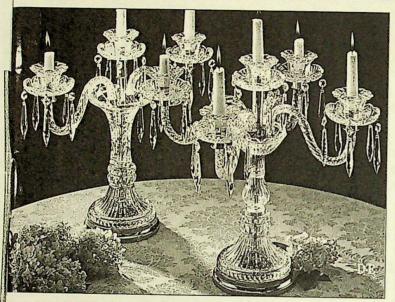


### **BRILLIANT CHOICE**

Sapphires banked with rubies, emeralds and diamonds in 14kt gold. **5B.** The Ring with 2.50cts tot. gem wt. of sapphires, rubies, emeralds and diamonds. (P11040) Sugg. Ret. \$1150.00 Was \$775.00 NOW \$649.95 5C. The Earrings with 2.93cts tot. wt. of sapphires, rubies and emeralds. .34ct of diamonds. Clip/post. (P11981) Sugg. Ret. \$1500.00 Was \$995.00 NOW \$849.95



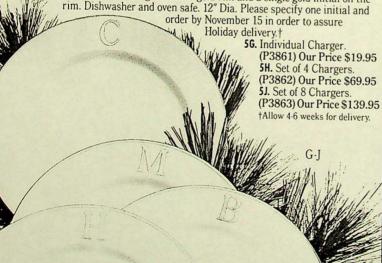
### BEAUTY BY CANDLELIGHT

Light the candles, and entertain in the reflected beauty of our magnificent full-lead crystal and solid brass candelabra. The ribbed and hand cut base supports graceful swirled arms. The flared candle cups are finished with faceted crystal drops Exquisite! Both are 191/2" High.

5D. 3-Arm Candelabra. (P3726) Sugg. Ret. \$160.00 Our Price \$129.95 5E. 5-Arm Candelabra. (P3727) Sugg. Ret. \$220.00 Our Price \$179.95

### LETTER-PERFECT CHARGERS

ye your dinner party a personal touch with our monogram chargers. Pure white porcelain chargers have a gold rim and a single gold initial on the rim. Dishwasher and oven safe. 12" Dia. Please specify one initial and order by November 15 in order to assure



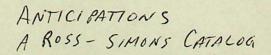
Record 10/19/94



includes a 32-Oz. teapot, 48-Oz. coffeepot, covered sugar & creamer, and a 25" Long engraved footed tray. (P3820) Sugg. Ret. \$450.00 Our Price \$249.95

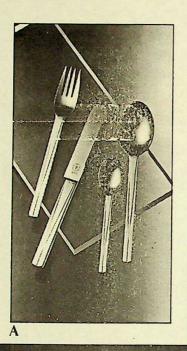
### DECORATE WITH REINDEER

5K. Cleverly fashioned from grapevines, our pair of reindeer stand guard wherever you'd like to add a dramatic holiday highlight. Painted gold, they're decorated with sprays of pinecones and dried greens. Standing reindeer measures 35"H x 7"W x 21"L Sitting reindeer is 33"H x 7"W x 20"L. (P3799) Sugg. Ret. \$200.00 Pair Our Price \$99.95 Pair



D7-355

TABLEWAR€ INTERNAT, Feb. 1989



In an 18/8 stainless steel, sterling silver and silver-plate, the modern looking cutlery is by Hugo Potts. 352

New Fondue Chinoise sets from Spring combine attractive design with practicality. The new set is available in three models:
Goldstar in 18/10 stainless steel with gold-plated fittings; Culinox – copper plate with brass fittings; and Cristal – 18/10 stainless steel, all with rechaud and firestar burner. 308

A second plate in the Royal Grafton ; Christmas Plate series is 'A visit from St Nicholas'. As before, it features a scene described in Clement C Moore's well-known Christmas poem. 311

A new design from Porcelaine CNP is Mini-cotillon on Limoges porcelain. The designs are avialable on dinner, tea and coffee sets and match textiles produced by French textile manufacurer Paul Marrot. 309



ISF Frankfurt



26



## Uncommon Party Partners!

mal party groom car along with is just as with fresh the figure the feas breads rat

er-filled 1 woods in bride mad and caugl cummerbi vines, and from a re lowed the reception flowers, 1 decorated the wedd cake dece made by Family an vest of bro local che bread, and brightly I the childre

### WEDDIN

Breads Stoll Chees Norwegia Cookies: L \*Sprii Raspber Wedding with W

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©1973, The West Bend Company, Dept.

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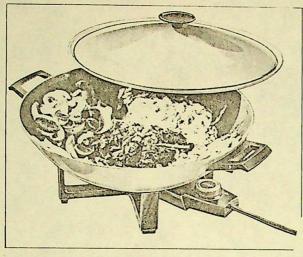
FEB. 1973
P. 97
HOUSE & GARDEN

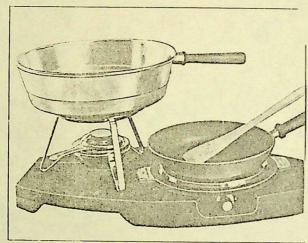
(TOP RIGHT PANEL)



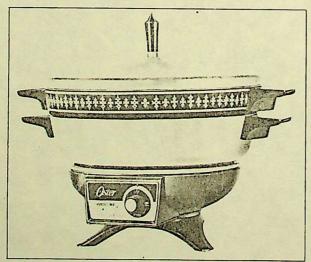
4.54 Merchandising Week &

(Below) West Bend is promoting its 6-qt. aluminum wok for all sorts of cooking as well as classic stir-frying. Set to sell at under \$30, it will come with red or green exterior and black non-stick interior.

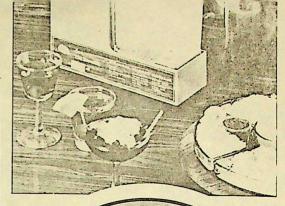


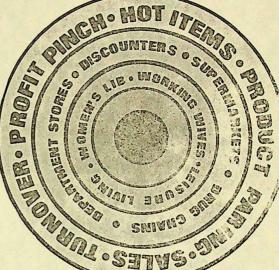


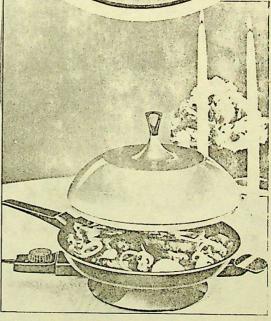
Tagged with a minimum fair-trade price of \$36.95, Hamilton Beach's Flaming Crepe set includes crepe pan, electric burner, alcohol burner and blazer pan. Walnut board and spatula are there too.



Listing at a minimum \$39.87, Oster's Pot Pourri is a combination chafing dish, fondue and with the accompanying rack, tempura. Pans are porcelain-clad, Tefloncoated.







(Above) Mirro's \$29.95 saute skillet will be available with Teflon II interior and gold, green or red porcelain exterior. The skillet, 12 inches in diameter, is immersible when the heat control is removed.

(Right) Sanyo is getting into the warming tray business with a \$12.99 list tray styled in walnut-finished steel with walnut wood handles. The tray is 26 by 13 inches, big enough to hold three platters.

XD7/2 227

# perfect match for contemporary living



### LETTERS TO THE EDITOR

Your letters are invited. Address them to Letters Editor, The Gift and Art Buyer, 212 Fifth Avenue, New York. Letters must be signed, but names will be withheld on request.

FINDS MAGAZINE HELPFUL

92

'rt Buyer and it helps me susiness and are learning unusual for here in the hops just anywhere and ich is about 1100 people. dea when we first opened with the shop. Our idea is

but now ever,

to carry everything we can must in unusual items whether they cost \$1.98 or \$98. We find we are drawing people from surrounding communities and from many small towns in the neighborhood who have never been exposed to this type of merchandise before.

It is quite a challenge to try to educate people like this to the type of gifts we carry. Our best advertising seems to be by word of mouth for those who come in like the shop and tell their friends. As the word spreads I think we will find it will be quite a success though it takes a while to become well known.

Thanks again for all the help your magazine gives.

Yours truly, Mrs. J. P. Allen Import Gift Shop Oxford, Nebraska

### ASKS FOR REPRINTS

To the Editor:

A couple of months ago you ran an article on inventory control for greeting cards. Could you supply me with two extra copies of this issue.

Sincerely, Fran Fuller Chattanooga, Tenn.

(March 1963 issues sent-The Editors)

#### LIKED ARTICLE

To the Editor:

Forgive me for being so tardy in thanking you so very much for sending the copies of our wonderful write-up that appeared in the May issue of your magazine. I have acquired—needless to say—many interesting suppliers especially from abroad.

Your magazine certainly gets around! We have received many wonderful letters from our own suppliers and salesmen. Thanks again.

> Gratefully, Martha Neftel Town Line Stores, Inc. South Middleboro, Mass.

### HOW TO SHOP A SHOW ARTICLE WINS PRAISE

To the Editor:

New York 10, N.Y.

Your article in the July issue covering "How To Shop A Show" (page 63) was excellent and a great help to the industry. Please accept my sincere and heartfelt congratulations on a job well done.

Mary Cary Stillwell Cleveland, Ohio



10

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D7/44 355

RESTAURANT EQUIPMENT DEALER
5-1960
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